

→ 80 + req'dr ?

		DDK										
Previous track record + relevant experience	20	18	18	18	15	18	15	15	18	20	16	18
Demonstrated skills approach to projects	25	15	17	? 20	20	20	20	10	22	22	20	20
Key personnel Client rapport	25	15	17	? 20	15	17	15	10	15	20	15	20
Geographical, financial, commercial	15	12	11	12	12	13	10	7	12	12	10	10
Other consultants/ collaborations	15	10	10	10	10	12	10	5	12	12	10	12
		70	73	80	72	80	70	47	79	86	71	80

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